



News Release

SYRACUSE DISTRICT OFFICE

Release Date: March 20, 2014
Release Number: 14-26

Contact: Cathy Pokines, 315-471-9393 x 241
Email: cathy.pokines@sba.gov

SBA Syracuse District Announces 2014 Veteran-Owned Business Achievement Award Winner

SYRACUSE, N.Y. –The U. S. Small Business Administration today announced the 2014 Veteran-Owned Business Achievement (VOBA) Award Winner at the Operation: Start Up & Grow Veteran Business Conference. This year’s recipient is U.S. Air Force veteran Bharpur “Bo” Singh, president and CEO of T. Gschwender & Associates, Inc. (TGA) in Syracuse, NY.

The VOBA Award recognizes the entrepreneurial success of a local business owner who has served our country. The winner must meet one or more of the following criteria: staying power; growth in employees or sales; current and past financial performance; innovativeness of service or product; response to adversity; and contributions to community-oriented projects.

Leaning on his military and banking experience, in 2008 Singh purchased TGA, a consulting company that provides services to financial institutions and businesses in the Northeast. The well-respected firm provides loan review services, loan portfolio management, problem loan workout and assistance in meeting regulatory requirements. Under Singh’s leadership TGA’s revenues have increased 300 percent and staffing has increased from five to over 30 consultants.

Bo Singh enlisted in the U.S. Air Force right out of his high school in Southern Illinois, and was stationed in various areas inside and outside the continental United States. In 1986, he was selected for a special assignment at Syracuse University as an Air Force ROTC Cadre member, educating and training future Air Force Officers, for over six years. His drive to succeed led to another prestigious assignment with the Inspector General’s team evaluating ROTC programs across the United States. While enlisted, Singh attended college part-time earning his Bachelor’s degree from Syracuse University and his MBA from St. Mary’s University in San Antonio, Texas.

He is the proud holder of various military commendations and service awards to include the Meritorious Service Medal, Air Force Commendation Medal, Joint Service Commendation Medal, and the National Defense Service Medal.

--MORE--

After a 20 year military career, Singh retired from the Air Force as a Senior Master Sergeant in 1999 and worked for the U.S. Treasury Department Office of the Comptroller of the Currency in Syracuse. He later joined Adirondack Bank, where he initially oversaw the risk management function for the entire bank and then became a regional president.

Singh continues to find time to give back to the community and supports many community organizations. Currently he is the treasurer of Syracuse University's Central New York Whitman School of Management Alumni Club. Within this role, he has developed an innovative program to assist promising entrepreneurs with grant money and pro bono work to help launch their businesses.

###